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May 4, 2022

**TO:** All Pack Houses

FROM: Kaari Stannard

New York Apple Sales, Inc.

**SUBJECT:** Sales Goals/Rejection Limits

Our goal is for each pack house to have 1% or less rejections for total packages shipped in any given crop year. A percentage greater than 2% does put our relationship at risk.

Your individual rejection report will be updated weekly online under Documents; Category; Rejections. We will notify you of any rejections by email or phone.

Thank you,

Kaar.